

Message Text

UNCLASSIFIED

PAGE 01 DAKAR 03327 021320Z

53

ACTION EB-11

INFO OCT-01 AF-10 EUR-25 ADP-00 CAB-09 CIAE-00 COME-00

DODE-00 INR-10 NSAE-00 RSC-01 FAA-00 RSR-01 /068 W

----- 119805

P R 021215Z AUG 73

FM AMEMBASSY DAKAR

TO AMEMBASSY ABIDJAN PRIORITY

AMCONSUL JOHANNESBURG

AMEMBASSY NAIROBI

AMEMBASSY PRETORIA

INFO SECSTATE WASHDC 4097

AMEMBASSY BRUSSELS

AMCONSUL CASABLANCA

AMEMBASSY LAGOS

UNCLAS DAKAR 3327

EO 11652N/A

TAGS: ETRN IV SF KE

SUBJ: CIVAIR VISIT PIPER AIRCRAFT SALES TEAM TO SELECTED

AFRICAN POSTS

BRUSSELS FOR FAA

LAGOS FOR FAA

1. PIPER SALES TEAM CONSISTING OF DIRECTOR OF SALES, MR C.
RAYMOND JOHNSON, REGIONAL MANAGER INTERNATIONAL SALES, MR.
ROBERT C. WUTSON AND DIRECTOR OF CUSTOMER SERVICES, MR. ROBERT
MARTIN WILL VISIT FOLLOWING POSTS:

ABIDJAN: AUGUST 3 AND 4, ARRIVING NOON AUGUST3. WOULD APPRE7
CIATE MEETING AMBASSADOR ROOT OR CHARGE THAT AFTERNOON.

NAIROBI: AUGUST 5-9, CONTACT NORFOLK HOTEL.

PRETORIA AND JOHANNESBURG: AUGUST 9-15, PLANNING BUSINESS
LUNCH PRETORIA AUGUST 9. TEAM WILL CONTACT COMMERCIAL OFFICER
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JOHANNESBURG AND WILL STAY CARLTON HOTEL.

2. PURPOSE OF VISITS IS TO: A) AHAVE PRESONAL DISCUSSIONS WITH LOCAL PIPER DEALERS AND/OR DISTRIBUTORS AND B) OBTAIN FEEL FOR LOCAL POLITICAL AND ECONOMIC SITUATIONS AS THEY MAY AFFECT PRESENT EXPORT SALES AND FUTURE EXPORT SALES PROMOTION PROGRAMS.

3. REGIONAL CIVIAL AIR ATTACHE, AFRICA, (RCAA) BRIEFED TEAM AUGUST 1 AND 2 IN DAKAR ON GENERAL DEVELOPMENT AFRICA AND HAS RECOMMENDED THAT TEAM MEET WITH CHIEFS MISSIONU ADDRESSEE POSTS FOR IN DEPTH DISCUSSIONS LOCAL DEVELOPMENT AS THEY MAY INFLU- ENCA GENERAL AVIATION EXPORT SALES, PRESENT AND FUTURE. ACCORD- INGLY TEAM WILL CONTACT POST ON ARRIVAL TO SCHEDULE MEETINGS.
CLARK

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NNN

Message Attributes

Automatic Decaptioning: X
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Decaption Note:
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Disposition Approved on Date:
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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Handling Restrictions: n/a
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US Department of State
EO Systematic Review
30 JUN 2005

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